RESERCES

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# Buying (\$elling Your Ottawa Real Estate

### **BY PAMELA EADIE** Citizen advertising features

#### **QUESTION:**

I'm looking at buying a home, but because of my budget I figured I'd probably end up purchasing a condo. However, while condos are often less expensive up front. I've noticed that condo fees can run as high as \$1,000 a month, and are usually at least a couple hundred dollars a month! Why do the fees vary so widely and how can I figure out if I'm getting good value for the cost?

#### Answer (Part two):

So why do condo fees seem to vary so widely?

Often older condo apartment buildings seem to have high fees. Unlike some of the newer set ups, like freehold units with a small maintenance fee, there are generally

## The story behind the condo fees, continued

more things covered in the fees. Amenities such as pools. gyms, party rooms, and guest rooms typically found in most older buildings or in the most luxurious new ones add to the monthly costs of running the

> building. "Small apartment building of few units that have an elevator also increase the monthly fees as the service of the elevator is shared by less units overall," says Natalie Belovic, broker with Re/Max metro-city realty Itd.

> And don't be fooled by brand new buildings with seemingly low fees; new or newer buildings often experience significant jumps in condo fees in the first few years as the budgeted fees are not enough to carry the real costs of operation of the building. "Some developers are better at estimating than



Natalie Belovic Broker with Re/Max metro-city realty ltd

others. Also, the reserve fund contribution portion sometimes increases once the final audit has been done by the independent engineers, causing the fees to go up," says Ms. Belovic.

When selecting which condo to purchase, it is very

important to get a sense of the percentage of rental units in the development. Buildings with higher ratios of investor units are often maintained in a "bare bones" manner and although fees might seem lower than other buildings, you may experience lower levels of service. Because of a higher percentage of tenants, the care given to the building itself may not be as great.

"The very newest buildings now often include the heating costs in the fees whereas in the 1980s this practice fell out of favour as people perceived they would be unfairly paying for others who might not be as diligent with conservation," says Ms. Belovic. "It is in fact more economical for everyone and greener to heat the entire building with one system as the energy can also be purchased at a reduced bulk rate."

When purchasing a condo, a buyer should, as part of the conditions of purchase, request a Status Certificate and all the pertinent documents related to that development. What this will do is clarify exactly what the fees cover and do not cover as well as give the buyer a picture of the financial health of the Condominium Corporation at that moment in time. Buyers can review this document with their real estate agent and lawyer.

Another thing to keep in mind is that you can always fix the space but you can't add any. The bigger the condo, the higher the fees, in many circumstances, but that's probably less expensive overall than having to trade up after only a few years. Consider the size carefully.

Of course, once you've moved into your condo, protect your investment by staying in tune with the goings on of the condo corporation, at a minimum, attending the AGMs and even better, by sitting on the board. Only this way can you ensure that your investment is well protected.

This column was produced with information provided by local Ottawa real estate agents and brokers. Send questions for real estate experts or suggestions for topics to Buying & Selling, c/o Pamela Eadie, Ottawa Citizen Advertising Features, 1101 Baxter Road, Ottawa, K2C 3M4 or by e-mail to peadie@thecitizen.canwest.com. Selected questions will be answered in future columns only.



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